

Exhibit 12

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Director, Product Management

Openwave Systems, Inc. (fka [Phone.com](#))

March 2000 – March 2005 (5 years 1 month)

- Led product team through 5 generations of its flagship mobile browser and SDK during company pre-IPO, initial public and post-Software.com merger (Openwave) eras
- Scaled team from 1 to >24 of product technologists, program managers, user interface designers, technical writers and release engineers
- Satisfied growing OEM channel from 2 to 47, shipping initially 50K to 145M browser-enabled handsets annually

1 1 person has recommended this user at Openwave Systems, Inc. (fka Phone.com)

Sr. Product Manager, Mobile Browser

[Phone.com](#)

April 1998 – March 2000 (2 years)

Drove mobile browser product through company's first volume rollout across multiple handset OEMs and US and Japanese wireless operators. Led production of industry's first WAP-standard mobile browser for worldwide use.

1 1 person has recommended this user at Phone.com

Sr. Product Manager, Internet Screen [Phone](#)

[Diba / Sun Microsystems Consumer Division](#)

July 1996 – April 1998 (1 year 10 months)

- Led product management for Diba's Internet Screen Phone
- Led several industrial design prototypes with Lunar Design
- Led small lot production of screen phone prototypes with custom PCB design, new hardware peripherals, UI design, software development and SDK packaging

Principal Consultant

[Oracle Corporation](#) 

Public Company; 10,001+ employees; ORCL; Information Technology and Services industry

August 1994 – July 1996 (2 years)

Co-developed client application for British Telecom's interactive TV trial. Served as technical lead on several iTV proposals for companies in the US and Asia. Developed kids web site for McGraw/Hill using Oracle Web Server. Developed showcase applications for Airmtech, Harris County, N2K, NBC and Nortel for the Oracle Universal Server launch.

Lead Developer

[Oz Group Inc.](#) 

Privately Held; 1-10 employees; Information Technology and Services industry

January 1992 – August 1994 (2 years 8 months)

Lead Developer for SunSpectrum QCT tool responsible for sales quotations and contract documentation for service contracts on Sun Microsystems hardware and software.

Senior Sales Consultant

[Oracle Corporation](#) 

Public Company; 10,001+ employees; ORCL; Information Technology and Services industry

November 1989 – October 1991 (2 years)

Responsible for account management, technical presentations, live demos and software trials for over a dozen top Oracle OEM customers.

Director, Graphics Products Group

[Oracle Corporation](#) 

Public Company; 10,001+ employees; ORCL; Information Technology and Services industry

July 1988 – November 1989 (1 year 5 months)

Led the group with the introduction of Oracle's first bit-mapped desktop product, Oracle Graphics, a graphics system used for creating animated charts and graphics based on "live" Oracle data.

Product Manager, Graphics Products Group

[Oracle Corporation](#) 

Public Company; 10,001+ employees; ORCL; Information Technology and Services industry

May 1987 – July 1988 (1 year 3 months)

Led the functional specification and user interface design for Oracle Graphics, Oracle's first bit-mapped client tool. Created and implemented business plan, including product positioning, competitive analysis and software development.

Software Developer

[Oracle Corporation](#) 

Public Company; 10,001+ employees; ORCL; Information Technology and Services industry

June 1986 – May 1987 (1 year)

Co-developed a set of portable graphic and charting libraries used for Easy*SQL and SQL*Graph database tools products.



VP of Engineering at Fanhattan

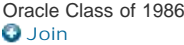
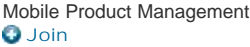


[John Perkins](#)
retired at retired

Education

Additional Information

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